


Key Information About Being an Herbalife Independent Member

How to join?

You join by buying an initial Membership kit – the Herbalife Member Pack (Rp. 623,000.00). There is no other required purchase.

As a Member, you can

- Buy Herbalife products at a saving for your own or household use.
- Sell Herbalife products to customers to make a retail profit. An example is shown on the right:
- Recruit others who want to consume or sell Herbalife products and earn commissions and bonuses from Herbalife based on their activity.
- You **cannot** earn any money by only recruiting or only sponsoring someone.

	Suggested Retail price	Rp. 500,500.00
	Member Price <i>(with initial saving before with shipping and taxes)</i>	Rp. 383,550.00
Potential Profit		Rp. 116,950.00

Many Members in 2022 only benefitted from the savings on Herbalife products, either for their own use or to sell for a retail profit. As a result, the typical Member did not receive any commissions or bonuses from Herbalife on the sales of other Members.

How much can a Member earn in a typical month?

In 2022, there were 1,986,217 Members who had been Members for at least one full year. In a typical month, 388,518 Members received commissions or bonuses from Herbalife and Members typically earned in 9 out of 12 months. Here is what those Members made in a typical month before expenses, including what they were paid by Herbalife and an estimate of retail profit modeled on actual sales data from the United States:

50% earned more than Rp. 2,162,083 (\$146 USD) in a month
Top 10% earned more than Rp. 20,045,914 (\$1,353 USD) in a month
Top 1%* earned more than Rp. 153,967,885 (\$10,394 USD) in a month

There are no guarantees. Some Members will succeed, while some will not. As with all business, success requires hard work, skill, and dedication.

*In 2022, the tenure of the top 1% typically ranged from 5 to 10 years.

What if it doesn't work?

- You can cancel your Membership at any time. If you are in your first 90 days, you can cancel and receive a full refund of your Herbalife Member Pack.
- If you cancel your Membership, you can return unopened products you purchased for a full refund. We even pay for shipping.
- Please contact (021) 8068 2700 for more information.