## Key Information About Being an Herbalife Member

How to join?	You join by buying the Herbalife Member Pack (624,00 SEK). There is no other required purchase. As a Member, you can • Buy Herbalife® products at a discount for your own or household use.		
	Sell Herbalife® products to customers to make a retail	Suggested Retail Price	654,21 SEK
	<ul> <li>profit. An example is shown on the right:</li> <li>Recruit others who want to</li> </ul>	Member Price (with initial discount before shipping and taxes)	-507,39 SEK
	consume or sell Herbalife® products and earn	Potential profit	146,82 SEK
	<ul> <li>You cannot earn any money by only recruiting or only sponsoring someone.</li> </ul>		
	Many Members in 2022 only benefitted from the discount on Herbalife® products, either for their own use or to sell for a retail profit. As a result, the typical Member did not receive any commissions or bonuses from Herbalife on the sales of other Members .		
How much can a Member earn in a typical month?	In 2022, there were 1,986,217 Members who had been Members for at least one full year. In a typical month, 388,518 Members received commissions or bonuses from Herbalife and Members typically earned in 9 out of 12 months. Here is what those Members made in a typical month before expenses, including what they were paid by Herbalife and an estimate of retail profit modeled on actual sales data from the United States:		
	50% earned more than 1,465 SEK in a month Top 10% earned more than 13,579 SEK in a month		
	Top 1%* earned more than 104,296 SEK in a month		
	There are no guarantees. Some Members will succeed, while some will not. As with all business, success requires hard work, skill and dedication.		
	*In 2022, the tenure of the top 1% typically ranged from 5 to 10 years.		
What if it doesn't work?	<ul> <li>You can cancel your Membership at any time. If you are in your first 90 days, you can cancel and receive a full refund of your Herbalife Member Pack.</li> <li>If you cancel your Membership , you can return unopened products you purchased within the last year for a full refund. We even pay for shipping.</li> <li>Please contact 020 791249 for more information.</li> </ul>		

## WW TYPICAL MEMBER EARNINGS 2022