


Key Information About Being an Herbalife Independent Distributor

How to join?

You join by buying an initial Distributorship kit, the Herbalife Distributor Pack (\$94.95). There is no other required purchase.

As a Distributor, you can:

- Buy Herbalife®-MD products at a discount for your own or household use
- Sell Herbalife®-MD products to customers to make a Retail Profit. An example is shown on the right:
- Recruit others who want to consume or sell Herbalife®-MD products and earn commissions and bonuses from Herbalife based on their activity
- You **cannot** earn any money by only recruiting or only sponsoring someone

	Suggested Retail price	\$71.20
	Distributor price (with initial discount before shipping and taxes)	- \$59.94
	Potential profit	\$11.26

How much can a Distributor earn in a typical month?

Most Distributors in 2024 only benefited from the discount on Herbalife®-MD products, either for their own use or to sell for a Retail Profit. In 2024, as a result, the typical Distributor did not receive earnings from Herbalife.

Canada Numbers: In 2024, there were 16,384 Distributors in Canada who had been Distributors for at least one full year. In a typical month, 1,565 Distributors received commissions or bonuses from Herbalife and Distributors typically earned in six out of 12 months. Below is what those Distributors made in a typical month before expenses, including what they were paid by Herbalife.

Global Numbers: In 2024, there were 1,945,797 Distributors who had been Distributors for at least one full year. In a typical month, 410,626 Distributors received commissions or bonuses from Herbalife and Distributors typically earned in nine out of 12 months. Below is what those Distributors made in a typical month before expenses, including what they were paid by Herbalife and an estimate of Retail Profit modeled on actual sales data from the United States:

Canada	Global
50% earned more than CA\$80 in a month	50% earned more than CA\$190 in a month
Top 10% earned more than CA\$956 in a month	Top 10% earned more than CA\$1,729 in a month
Top 1%* earned more than CA\$19,657 in a month	Top 1%* earned more than CA\$14,192 in a month

There are no guarantees. Some Distributors will succeed, while some will not. As with all business, success requires hard work, skill and dedication.

*In 2024, the tenure of the Top 1% typically ranged from three to eight years.

What if it doesn't work?

- You can cancel your Distributorship at any time. If you are in your first year, you can cancel and receive a full refund of your Herbalife Distributor Pack.
- If you cancel your Distributorship, you can return unopened products you purchased within the last year for a full refund. We even pay for shipping.
- Please contact 855-757-4747 for more information

https://hrbl.me/Herbalife_STE-CAEN

CANADA STATEMENT OF TYPICAL DISTRIBUTOR EARNINGS 2024

