


Key Information About Being an Herbalife Distributor

How to join?

You join by buying the Herbalife Distributor Pack (€ 57.46). There is no other required purchase.

As a Distributor, you can

- Buy Herbalife® products at a discount for your own or household use.
- Sell Herbalife® products to customers to make a retail profit. An example is shown on the right:
- Recruit others who want to consume or sell Herbalife® products and earn commissions and bonuses from Herbalife based on their activity.
- You **cannot** earn any money by only recruiting or only sponsoring someone.

	Retail Price	€ 70.31
	Distributor Price (with initial discount before shipping and taxes)	-€ 65.57
	Potential profit	€ 15.47

Many Distributors in 2024 only benefitted from the discount on Herbalife® products, either for their own use or to sell for a retail profit. As a result, the typical Distributor did not receive any commissions or bonuses from Herbalife on the sales of other Distributors.

How much can a Distributor earn in a typical month?

In 2024, there were 1,945,797 Distributors who had been Distributors for at least one full year. In a typical month, 410,626 Distributors received commissions or bonuses from Herbalife and Distributors typically earned in 9 out of 12 months. Here is what those Distributors made in a typical month before expenses, including what they were paid by Herbalife and an estimate of retail profit modeled on actual sales data from the United States:

50% earned more than € 127 in a month

Top 10% earned more than € 1,155 in a month

Top 1%* earned more than € 9,478 in a month

There are no guarantees. Some Distributors will succeed, while some will not. As with all business, success requires hard work, skill and dedication.

*In 2024, the tenure of the top 1% typically ranged from 5 to 12 years.

What if it doesn't work?

- You can cancel your Distributorship at any time. If you are in your first 90 days, you can cancel and receive a full refund of your Herbalife Distributor Pack.
- If you cancel your Distributorship, you can return unopened products you purchased within the last year for a full refund. We even pay for shipping.
- Please contact 03 67 34 3039 for more information.

WW TYPICAL DISTRIBUTOR EARNINGS 2024