# Key Information About Being an Herbalife Member

### How to join?

You join by buying the Herbalife Member Pack (£ 45.03). There is no other required purchase.

As a Member, you can

- Buy Herbalife® products at a discount for your own or household use.
- Sell Herbalife® products to customers to make a retail profit.
  An example is shown on the right:
- Recruit others who want to consume or sell Herbalife® products and earn commissions and bonuses from Herbalife based on their activity.



You cannot earn any money by only recruiting or only sponsoring someone.

It is illegal for a promoter or a participant in a trading scheme to persuade anyone to make a payment by promising benefits from getting others to join a scheme. Do not be misled by claims that high earnings are easily achieved.

Many Members in 2022 only benefitted from the discount on Herbalife® products, either for their own use or to sell for a retail profit. As a result, the typical Member did not receive any commissions or bonuses from Herbalife on the sales of other Members.

## How much can a Member earn in a typical month?

In 2022, there were 1,986,217 Members who had been Members for at least one full year. In a typical month, 388,518 Members received commissions or bonuses from Herbalife and Members typically earned in 9 out of 12 months. Here is what those Members made in a typical month before expenses, including what they were paid by Herbalife and an estimate of retail profit modeled on actual sales data from the United States:

#### 50% earned more than £ 118 in a month

Top 10% earned more than £ 1,091 in a month

Top 1%\* earned more than £ 8,380 in a month

There are no guarantees. Some Members will succeed, while some will not. As with all business, success requires hard work, skill and dedication.

\*In 2022, the tenure of the top 1% typically ranged from 5 to 10 years.

## What if it doesn't work?

- You can cancel your Membership at any time. If you are in your first 90 days, you can cancel and receive a full refund of your Herbalife Member Pack.
- If you cancel your Membership, you can return unopened products you purchased within the last year for a full refund. We even pay for shipping.
- Please contact 02035350908 for more information.

#### **WW TYPICAL MEMBER EARNINGS 2022**

