### Key Information About Being an Herbalife Independent Associate

### How to join?

You join by signing an Associateship Application and Agreement. There is no other required purchase.

As an Associate, you can:

- Buy Herbalife® products at a discount for your own or household use
- Sell Herbalife® products to customers to make a Retail Profit. An example is shown on the right:
- Recruit others who want to consume or sell Herbalife<sup>®</sup> products and earn commissions and bonuses from Herbalife based on their activity
- You cannot earn any money by only recruiting or only sponsoring someone



# How much can an Associate earn in a typical month?

Most Associates in 2024 only benefited from the discount on Herbalife® products, either for their own use or to sell for a Retail Profit. In 2024, as a result, the typical Associate did not receive earnings from Herbalife.

In 2024, there were 416,904 Associates in India who had been Associates for at least one full year. In a typical month, 133,636 Associates received commissions or bonuses from Herbalife and Associates typically earned 5 out of 12 months. Below is what those Associates made in a typical month before expenses, including what they were paid by Herbalife.

#### 50% earned more than INR 2,800 in a month

Top 10% earned more than INR 23,100 in a month

Top 1%\* earned more than INR 305,000 in a month

There are no guarantees. Some Associates will succeed, while some will not. As with all business, success requires hard work, skill and dedication.

\*In 2024, the tenure of the Top 1% typically ranged from 6 to 11 years.

## What if it doesn't work?

- You can cancel your Associateship at any time.
- If you cancel your Associateship, you can return unopened products you purchased within the last year for a full refund. We even pay for shipping.
- Please contact +91-8040311444 for more information

**INDIA STATEMENT OF TYPICAL ASSOCIATE EARNINGS 2024** 

