# Key Information About Being an Herbalife Distributor

#### How to join?

You join by buying the Herbalife Distributor Pack (959,04 TRL). There is no other required purchase.

As a Distributor, you can

- Buy Herbalife® products at a discount for your own or household use.
- Sell Herbalife®
   products to customers
   to make a retail profit.
   An example is shown
   on the right:
- Recruit others who want to consume or sell



Herbalife® products and earn commissions and bonuses from Herbalife based on their activity.

• You cannot earn any money by only recruiting or only sponsoring someone.

Many Distributors in 2024 only benefitted from the discount on Herbalife® products, either for their own use or to sell for a retail profit. As a result, the typical Distributor did not receive any commissions or bonuses from Herbalife on the sales of other Distributors.

### How much can a Distributor earn in a typical month?

In 2024, there were 1,945,797 Distributors who had been Distributors for at least one full year. In a typical month, 410,626 Distributors received commissions or bonuses from Herbalife and Distributors typically earned in 9 out of 12 months. Here is what those Distributors made in a typical month before expenses, including what they were paid by Herbalife and an estimate of retail profit modeled on actual sales data from the United States:

#### 50% earned more than 4,650 TRL in a month

Top 10% earned more than 42,363 TRL in a month

Top 1%\* earned more than 347,755 TRL in a month

There are no guarantees. Some Distributors will succeed, while some will not. As with all business, success requires hard work, skill and dedication.

\*In 2024, the tenure of the top 1% typically ranged from 5 to 12 years.

## What if it doesn't work?

- You can cancel your Distributorship at any time. If you are in your first 90 days, you can cancel
  and receive a full refund of your Herbalife Distributor Pack.
- If you cancel your Distributorship, you can return unopened products you purchased within the last year for a full refund. We even pay for shipping.
- Please contact 0216 542 75 90 for more information.

#### WW TYPICAL DISTRIBUTOR EARNINGS 2024

